## 87 POST ROAD EAST

## WESTPORT, CT

## OVERVIEW

| Acquisition Date | November 2004 |
| ---: | :--- |
| Sale Date | July 2015 |
| Purchase Price | $\$ 4.2$ Million |
| Development Cost | $\$ 4.8$ Million |
| Total Cost Basis | $\$ 9.0$ Million (\$625/sf) |
| Rentable Area | 14,384 s/f |
| Type | Mixed-Use retail/ <br> restaurant/office |
| Occupancy | $100 \%$ |
| Lead Tenant | Patagonia. |

## INVESTMENT HISTORY

- Acquired historic Westport Bank \& Trust Building.
- Completed a $\$ 4.8 \mathrm{MM}$ historic restoration of property to convert property for mixed-use with Patagonia as lead tenant.
- Received Federal Historic Property designation; \$1 million+ in tax credits for historic renovation.

- Renewed Patagonia Lease, Re-tenanted office space in advance of Sale in July 2015 to New York City based family office investor.
- DAR continues to manage and lease property for new Owner.

FINANCIAL HIGHLIGHTS (SOLD JULY 2015)

| NOI | $\$ 725,000$ |  |
| ---: | :--- | :--- |
| Cost Basis | $\$ 9.0$ Million | $(\$ 625 / \mathrm{s} / \mathrm{f})$ |
|  |  |  |
| Sale Price | $\$ 16.4$ Million | $(\$ 1,140 / \mathrm{s} / \mathrm{f})$ |
| Debt | $\$ 8.4$ |  |
| Equity | $\$ 8.0$ Million |  |
| NOI Yield to Cost | $8.00 \%$ |  |
| Sale Cap Rate | $4.35 \%$ |  |
| Realized IRR | $24.60 \%$ |  |



1 Includes all distributions of cash flow and financing proceeds to investors

